



TeamSpoor

Field Force Automation



Do you have field force?

There are two ways to define field force

1. Team or members working on the field all the time e.g. sale or marketing executives, delivery boys in logistic companies, inspection officer, etc.,
2. Remote team members who are not based at the main office but working at a different location but in a office. For example, employees working at a branch office at some rural area.

Why do you need automation?

You should implement field force automation tools in your company if any of the following issue is hampering your company's productivity.

1. Can't make your employees punctual at the office i.e., attendance is a pain point for remote or field employees.
2. Information redundancy, which involves but not limited to multiple form filling at the day end by the field staff like, DSR, conveyance report, order form, etc.
3. Paying a lot more than your field employee is traveling in conveyance due to unauthenticated distance traveled reports.

Why do you need automation?

1. Couldn't verify the whereabouts about your teams due to, which loosing out the productive hours.
2. Haphazard way of executing tasks killing the productivity of the team e.g., lack of task scheduling makes executives wandering around without productive meetings.
3. Managing expenses of employees is a nightmare.
4. Payroll management need more man hours than actual number of employees working in the company.

What is TeamSpoor?

TeamSpoor is field force automation service available on Software-as-a-Service (SaaS) model i.e., to implement the solution a company doesn't need to spend a cent in deployment, management or for development.

With TeamSpoor companies can manage their field force or remote employees in an effective manner by offering tons of productivity enhancement tools for them and also, keeps a close eye on the employees without violating their privacy.

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Why TeamSpoor is an ideal
solution?

Location Tracking

You can get a most accurate location of your team members all the time (during working hours), which ensures they are at the right location at the right time.

TeamSpoor location tracking uses an in-house developed special algorithm, which ensures best location accuracy without draining any battery of the user's mobile phone.

It eliminates all the doubts between a field executive & their manager to ensure greater bonding between them.

Route Maps & Alerts

TeamSpoor provides an accurate route map a person traveled during their working hours along with in-app alerts to the managers when somebody is wasting their time along the route apart from the scheduled meeting.

It ensures greater productivity by the field employee and also saves costs for the company.

Auto-Conveyance Calculation

No more guesswork!

Get an accurate value of distance traveled by the employee from the time they marked their attendance till they reach at their last location for check-out.

It saves companies almost 20% of conveyance amount paid by them to their employees.

Geo-Tagged Attendance

Stop wasting your field employees time by asking to come to office just to mark their attendance.

Geo-tagged attendance ensures the employee is working and yet saves their time and money by allowing them to directly perform their duties instead of wasting their time to visit office for the attendance.

Geo-tagged attendance also, ensures that a remote employee has reached the office on time and not marking their attendance from anywhere else or through some friend.

Task Scheduling

Schedule tasks for your employees in advance and let them follow an optimised route to their tasks.

Task scheduling will make daily execution of tasks more streamlined and saves lots of time of field executive and money for the company.

The best example for task scheduling is a courier delivery boy who needs to visit 20 locations in a day. Now with the help of TeamSpoor app he will get his daily schedule on his mobile along with an optimised route map considering the traffic from his location to end point to save his time.

Reporting Automation

Redundant task like reporting at the day end is a major productivity killer with almost 30-40 hours of time gets wasted in a month per employee to fill up the reports.

TeamSpoor eliminates this redundancy of filling multiple forms and instead provide a simple way of filling the reports in real-time directly through mobile.

These reports may contain special forms needed by company like, payment details, order form, etc., along with meeting details. Users can also upload images, capture signature of client as proof of visit/delivery.

Expense & Leave Management

TeamSpoor always tries to eliminate the need of paper work as much as possible.

The users can fill their expenses for redemption along with photos of bill and get it approved by their manager or HR in real-time.

Similarly, a user can also manage their leaves directly through the TeamSpoor app. No need to write applications and take them to different person for approval. Everything, is handled automatically and their manager or HR can approve the leaves right on their mobile.

Summary

1. It saves the employee's time.
2. It saves lot of money for the company.
3. It enhances the employee's productivity and accountability.

Does it violates privacy of the employee?

No, it only works during their working hours and offer more than location tracking of the employee.



Use Cases

Government Health Department

Doctors and medical staff working at the rural or remote areas generally doesn't go to work, which hampers the effective implementation of government policies.

With TeamSpoor the attendance can be marked directly via staff's phone, which also ensures they are at the location during their working hours.

Other use case of the TeamSpoor app is for the surveys for Vector borne diseases. TeamSpoor ensures that all the areas were covered with detailed information of the locations and complete survey forms.

Education Department

Getting the attendance of the teachers in government schools is a big task, especially if they are based out in some rural area.

With TeamSpoor they can mark their attendance only once they reach to their school and it will also ensure they will remain their till the school timings are over.

All attendance data contains the geo-location and time-stamps for proper reporting.

Tracking Municipal Department Employees

Tracking and get up to date reports of the Municipal department employees is very important for a smart city.

With employee tracking one can track and generate GIS data about the daily employee productivity and ensure smooth functioning of the city infrastructure.

Delivery Executives

The field executives, which are involved in delivery of items will be immensely benefited with TeamSpoor app.

They can get the daily delivery schedule directly on the phone via Beat Plan list and with every delivery they can also get the customer's signature as the proof of delivery.

Since the reporting is in real time the manager or coordinator sitting at the office can get real-time updates on his computer screen.

Service Engineers

Service engineers on the field often face the difficulty of haphazard way of their assignments.

With TeamSpoor they can get their visit schedule in advance at the morning, with visit time, fastest route map to save time from their current location and real-time updates will be sent to their offices.

They can also send invoices automatically once the service task is completed by filling up the custom forms specially designed for different tasks.

Remote Employee Attendance

Often it is very hard to track the actual working hours of the remote employees working from home or not reporting to any office.

Companies has to rely on the reporting time informed by the employee himself.

With TeamSpoor app companies can get their exact login-logout time along with geo-location and the route map if they have moved during the working hours.

Have Questions?



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